

Focus Strategies Investment Banking
Q4 2017 Deal Intelligence

Date	Target/Issuer	Transaction Type	Transaction Value (\$MM)	Buyers/Investors	Target Region
12/22/2017	HNI Healthcare, Inc.	Private Placement	32.64	Bison Capital Asset Management, LLC; Spindletop Capital	Austin
12/15/2017	Trendkite, Inc.	Private Placement	11.05	Harmony Partners	Austin
12/14/2017	Kyn Therapeutics Inc.	Private Placement	49.0	Atlas Venture L.P.; OrbiMed Advisors, L.L.C.	Austin
12/07/2017	PullRequest, Inc.	Private Placement	2.3	Defy Ventures, Inc.; FundersClub Inc.; and others	Austin
12/07/2017	Little Red Rooster Ice Cream Company	Private Placement	4.0	Investeco Capital Corp.; District Ventures	Austin
12/07/2017	Eventus Systems, Inc.	Private Placement	5.21	-	Austin
12/05/2017	Threat X, Inc.	Private Placement	4.0	-	Austin
12/04/2017	Overhaul Group, Inc.	Private Placement	4.87	Abbey International Finance Limited	Austin
12/04/2017	Art + Craft Entertainment, Inc.	Private Placement	6.0	-	Austin
12/01/2017	CityFlag Inc.	Private Placement	1.5	-	San Antonio
12/01/2017	Pacific Springboard, LLC	Private Placement	1.7	-	Austin
11/22/2017	VIDBOX Inc.	Private Placement	3.5	-	Austin
11/22/2017	DOSH, LLC	Private Placement	4.9	-	Austin
11/17/2017	Parscale Collaborative Agency	Merger/Acquisition	1.0	Parscale Digital, Inc.	San Antonio
11/17/2017	Austonian Spirits, Inc.	Private Placement	4.0	-	Austin
11/09/2017	ScaleFactor Partners, LLC	Private Placement	2.5	Flyover Capital; Matchstick Ventures; and others	Austin
11/09/2017	Tiff's Treats, Ltd.	Private Placement	25.0	Morgan Stanley Private Equity	Austin
11/07/2017	Shelfbucks, Inc.	Private Placement	9.15	-	Austin
11/02/2017	Ranger Health, Inc.	Private Placement	10.0	-	San Antonio
11/02/2017	Ube, Inc.	Private Placement	1.07	-	Austin
11/01/2017	PhyzData, LLC	Private Placement	2.0	-	San Antonio
10/31/2017	Timebomb, Inc	Private Placement	13.8	-	Austin
10/25/2017	Rollick Outdoor, Inc.	Private Placement	4.78	Silverton Partners; Capital Factory; and others	Austin
10/24/2017	CollabIP, Inc.	Private Placement	15.0	Grotech Ventures; Mission Operators Group	Austin
10/20/2017	OneModel	Private Placement	3.93	-	Austin



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10/15/2017	Certain Affinity, Inc.	Private Placement	8.0	Leyou Technologies Holdings Limited (SEHK:1089)	Austin
10/13/2017	Simply NUC, Inc.	Private Placement	8.0	-	Austin
10/11/2017	Baxter Planning Systems, Inc.	Private Placement	25.0	Polaris Partners	Austin
10/11/2017	Congo Ltd.	Merger/Acquisition	1.13	DigitalTown, Inc. (OTCPK:DGTW)	Austin
10/10/2017	W3ll People, Inc.	Private Placement	2.0	-	Austin
10/10/2017	Austin Eastciders Holdings, Inc.	Private Placement	5.0	-	Austin
10/05/2017	Camber Energy, Inc. (AMEX:CEI)	Private Placement	16.84	-	San Antonio
10/02/2017	Kramerica Printing, LLC	Private Placement	1.8	-	Austin

