

**Focus Strategies Investment Banking**  
**Q1 2017 Deal Intelligence**

Date	Target/Issuer	Transaction Type	Transaction Value (\$MM)	Buyers/Investors	Target Region
03/29/2017	Berkeley Research Group, LLC	Private Placement	62.5	Endeavour Capital, Inc.	Bryan
03/27/2017	Octane Lending LLC	Private Placement	15.08	-	Austin
03/27/2017	CM1 Technologies, Inc.	Private Placement	1.2	Central Texas Angel Network; Capital Factory; Lone Rock Technology Group, LLC	Austin
03/24/2017	Shattuck Labs, Inc.	Private Placement	7.0	-	Austin
03/22/2017	P10 Industries, Inc. (OTCPK:PIOE)	Private Placement	14.65	210 Capital LLC	Austin
03/22/2017	High Brew Coffee, Inc.	Private Placement	17.0	Boulder Investment Group Reprise	Austin
03/17/2017	Inspyr Therapeutics, Inc. (OTCPK:NSPX)	Private Placement	100.0	Milost Global Inc.	San Antonio
03/17/2017	Banco Bilbao Vizcaya Argentaria, S.A. (BME:BBVA)	Private Placement	64.03	-	San Antonio
03/10/2017	Luxe Minerals LLC	Private Placement	254.0	NGP Energy Capital Management	Austin
03/09/2017	TurnKey Vacation Rentals LLC	Private Placement	21.0	Altos Ventures; Adams Street Partners, LLC; Silverton Partners	Austin
03/08/2017	Clover Trail Capital, L.L.C.	Merger/Acquisition	18.23	Alternate Health Corp. (CNSX:AHG)	San Antonio
03/08/2017	Pelican Therapeutics, Inc.	Merger/Acquisition	48.52	Heat Biologics, Inc. (NasdaqCM:HTBX)	Austin
03/07/2017	American Resource Development, LLC	Private Placement	400.0	EnCap Investments L.P.	Austin
03/07/2017	Reliant Immune Diagnostics, L.L.C	Private Placement	4.05	-	Austin
03/03/2017	DOSH, LLC	Private Placement	2.31	-	Austin
03/01/2017	Drunk Elephant Holdings, LLC	Private Placement	8.33	VMG Partners	Austin
02/28/2017	Lilis Energy, Inc. (AMEX:LLEX)	Private Placement	20.0	-	San Antonio
02/24/2017	Ideal Power Inc. (NasdaqCM:IPWR)	Private Placement	15.0	AWM Investment Company Inc.	Austin
02/21/2017	Data.World, Inc.	Private Placement	18.7	Shasta Ventures; Sherpa Asset Management Ltd; LiveOak Venture Partners LP; Chicago Ventures; Hunt	Austin
02/14/2017	Vermillion, Inc. (NasdaqCM:VRML)	Private Placement	5.1	Oracle Investment Management, Inc.	Austin
02/14/2017	Delta Greentech (USA) Corporation	Merger/Acquisition	4.16	Delta Electronics (Netherlands) B.V.	Austin
02/14/2017	uShip, Inc.	Private Placement	25.0	Deutsche Bahn AG	Austin
02/10/2017	Callinize, Inc.	Private Placement	15.8	Andreessen Horowitz LLC; Geekdom, LC, Investment Arm	Austin
02/03/2017	NetDimensions (Holdings) Limited	Merger/Acquisition	66.97	Learning Technologies Group plc (AIM:LTG)	Austin



**Focus Strategies Investment Banking**  
**Q1 2017 Deal Intelligence**

Date	Target/Issuer	Transaction Type	Transaction Value (\$MM)	Buyers/Investors	Target Region
02/03/2017	Xenex Disinfection Services LLC	Private Placement	38.0	Essex Woodlands Health Ventures; PJC Capital Management LLC; Malin Corporation plc (ISE:MLC);	San Antonio
02/02/2017	3AxisData LLC	Private Placement	1.0	-	Austin
02/01/2017	Markel Surety Corporation	Merger/Acquisition	250.0	Markel Corporation (NYSE:MKL)	Austin
01/31/2017	Prometheus Security Group Global, Inc.	Merger/Acquisition	1.21	-	Austin
01/31/2017	SubVRsive, Inc.	Private Placement	4.0	WPP plc (LSE:WPP)	Austin
01/23/2017	XPEL Technologies Corp. (OTCPK:XPLT)	Private Placement	1.96	-	San Antonio
01/20/2017	YouEarnedIt, Inc.	Private Placement	6.5	The Motley Fool, LLC; WPP plc (LSE:WPP); Silverton Partners; IDG Ventures SF; Capital Factory; Social	Austin
01/19/2017	Azaya Therapeutics Incorporated	Merger/Acquisition	20.24	Cytori Therapeutics, Inc. (NasdaqCM:CYTX)	San Antonio
01/19/2017	XOR Data Exchange, Inc.	Private Placement	2.0	-	Austin
01/18/2017	Jungle Disk, LLC	Private Placement	11.0	-	San Antonio
01/18/2017	PenPal Schools, Inc.	Private Placement	1.25	Silverton Partners; FLOODGATE Fund, LP.; Capital Factory; Honeycomb Ventures	Austin
01/17/2017	CynergisTek, Inc.	Merger/Acquisition	34.17	Auxilio, Inc. (AMEX:AUXO)	Austin
01/17/2017	Rhythm Superfoods, LLC	Private Placement	6.0	CircleUp Network, Inc., Investment Arm; 301 Inc.; Blueberry Ventures	Austin
01/09/2017	GlobalSCAPE, Inc. (AMEX:GSB)	Merger/Acquisition	12.42	-	San Antonio
01/09/2017	Octane Lending LLC	Private Placement	4.15	3rd Prime Capital, LLC	Austin
01/05/2017	GenXComm, Inc.	Private Placement	1.25	-	Austin
01/04/2017	McCoy Global USA Inc	Merger/Acquisition	6.1	McCoy Global Inc. (TSX:MCB)	Austin
01/03/2017	Alamo CBD, LLC	Merger/Acquisition	3.28	Indoor Harvest Corp (OTCPK:INQD)	San Antonio
01/03/2017	Querium Corporation	Private Placement	3.2	Ingram Content Group Inc.; Wild Basin Investments, LLC; SustainVC, LLC	Austin