

Focus Strategies Investment Banking
Q2 2017 Deal Intelligence

Date	Target/Issuer	Transaction Type	Transaction Value (\$MM)	Buyers/Investors	Target Region
06/29/2017	SourceDay, LLC	Private Placement	4.3	Silverton Partners; Draper Associates; ATX Seed Ventures	Austin
06/27/2017	Continuum Analytics, Inc.	Private Placement	10.0	-	Austin
06/26/2017	SparkCognition Inc.	Private Placement	32.5	Verizon Ventures; Boeing HorizonX	Austin
06/23/2017	Acessa Health Inc.	Private Placement	30.0	-	Austin
06/23/2017	Molecular Templates, Inc. (NasdaqCM:MTEM)	Private Placement	20.0	Takeda Pharmaceutical Company Limited (TSE:4502)	Austin
06/22/2017	Dauber Applications, LLC	Private Placement	1.1	Geekdom, LC, Investment Arm; RealCo Seed Fund	San Antonio
06/20/2017	Spark, Wright & Colgin, Inc.	Private Placement	3.0	-	Austin
06/13/2017	Cognitive Scale Inc.	Private Placement	15.0	Norwest Venture Partners; United Services Automobile Association; Intel Capital; The Westly Group	Austin
06/06/2017	Digital Pharmacist Inc.	Private Placement	6.5	Activate Venture Partners; LiveOak Venture Partners LP	Austin
06/01/2017	SpyCloud, Inc.	Private Placement	2.5	Silverton Partners; March Capital Partners	Austin
06/01/2017	Servicient Corporation	Private Placement	1.44	-	Austin
05/31/2017	Cardinal Midstream III, LLC	Private Placement	250.0	EnCap Flatrock Midstream	Austin
05/24/2017	Texstar Enterprises, Inc.	Merger/Acquisition	26.4	Dycom Industries, Inc. (NYSE:DY)	San Antonio
05/23/2017	Portalarium, Inc.	Private Placement	2.0	-	Austin
05/22/2017	Mythic	Private Placement	6.0	-	Austin
05/18/2017	ViXS Systems Inc.	Merger/Acquisition	35.08	Pixelworks, Inc. (NasdaqGM:PXLW)	Austin
05/18/2017	Informed Data Systems Inc.	Private Placement	6.11	-	Austin
05/18/2017	Poquito, Inc.	Private Placement	1.0	-	Austin
05/17/2017	Xeris Pharmaceuticals, Inc.	Private Placement	30.0	Bay City Capital LLC; Asahi Kasei Corporation (TSE:3407); Palmetto Partners, Ltd.; Deerfield	Austin
05/08/2017	Dropoff, Inc.	Private Placement	8.5	Greycroft Partners LLC; Fulcrum Equity Partners, Inc.; Correlation Ventures	Austin
05/05/2017	NarrativeDx Inc.	Private Placement	3.67	LiveOak Venture Partners LP; Cultivation Capital; HealthX Ventures	Austin
05/03/2017	Everly Well, Inc.	Private Placement	2.0	SoGal Ventures; NextGen Venture Partners; Full Tilt Capital	Austin
04/28/2017	Texas Beer Company LLC	Private Placement	1.0	-	Waco
04/28/2017	Illumitex Inc.	Private Placement	4.0	New Enterprise Associates; WP Global Partners, Inc.	Austin



Focus Strategies Investment Banking
Q2 2017 Deal Intelligence

Date	Target/Issuer	Transaction Type	Transaction Value (\$MM)	Buyers/Investors	Target Region
04/28/2017	OPCITY, INC	Private Placement	27.0	Icon Ventures; Georgian Partners; LiveOak Venture Partners LP	Austin
04/27/2017	Nanomedical Systems, Inc.	Private Placement	4.13	-	Austin
04/26/2017	Lilis Energy, Inc. (AMEX:LLEX)	Private Placement	125.0	Värde Partners, Inc.	San Antonio
04/26/2017	Local Plant Source, Inc.	Private Placement	12.39	-	Austin
04/25/2017	Iconixx Software Corporation	Private Placement	4.2	Ballast Point Ventures; S3 Ventures; Harbert Venture Partners, LLC	Austin
04/21/2017	eRelevance Corporation, Inc.	Private Placement	5.06	Miramar Venture Partners; Capital Factory; Chicago Ventures; Rally Ventures	Austin
04/19/2017	CesiumAstro, Inc.	Private Placement	1.75	-	Austin
04/17/2017	Osburn Materials, Inc.	Merger/Acquisition	20.0	Emerge Energy Services LP (NYSE:EMES)	San Antonio
04/13/2017	Consortia Health Holdings, LLC	Private Placement	2.0	Golden Seeds LLC; BELLE Michigan, LP; Ponil Ventures LLC	Austin
04/10/2017	Tony Bagliore Concrete, Inc.	Merger/Acquisition	8.0	T.A.S. Commercial Concrete Construction, LLC	Waco
04/06/2017	Ortho Kinematics, Inc.	Private Placement	20.72	-	Austin
04/06/2017	ESO Solutions, Inc.	Private Placement	1.0	-	Austin
04/05/2017	Zilliant Incorporated	Private Placement	30.0	Goldman Sachs Private Capital Investing	Austin
04/05/2017	Vital Farms, Inc.	Private Placement	11.11	Sunrise Strategic Partners, LLC	Austin
04/04/2017	LeanDNA, Inc.	Private Placement	4.5	Next Coast Ventures	Austin
04/03/2017	AcademicWorks, Inc.	Merger/Acquisition	50.0	Blackbaud, Inc. (NasdaqGS:BLKB)	Austin

