

Focus Strategies Investment Banking  
Q1 2018 Deal Intelligence

Date	Target/Issuer	Transaction Type	Transaction Value (\$MM)	Buyers/Investors	Target Region
03/30/2018	PullRequest, Inc.	Private Placement	8.0	Y Combinator Management LLC; Defy Ventures, Inc.; and others	Austin
03/29/2018	Waterloo Sparkling Water Corp.	Private Placement	4.0	-	Austin
03/28/2018	SpyCloud, Inc.	Private Placement	5.0	Silverton Partners; March Capital Partners	Austin
03/27/2018	Zero Emission Energy Plants, Inc.	Private Placement	3.0	-	Austin
03/26/2018	Informed Data Systems Inc.	Private Placement	5.79	-	Austin
03/23/2018	Olea Networks, Inc.	Private Placement	3.13	-	Austin
03/21/2018	Umuse, Inc.	Private Placement	5.0	Shasta Ventures; FLOODGATE Fund, LP.; Next Coast Ventures	Austin
03/20/2018	Elligo Health Research, Inc.	Private Placement	16.0	Noro-Moseley Partners; Hatteras Venture Partners; and others	Austin
03/20/2018	Mythic Inc.	Private Placement	40.0	Draper Fisher Jurvetson; Lux Capital Management; and others	Austin
03/19/2018	Capson Corp.	Private Placement	5.0	-	Austin
03/13/2018	TFF Pharmaceuticals, Inc.	Private Placement	14.16	-	Austin
03/08/2018	Smarter Sorting	Private Placement	5.0	RTP Ventures	Austin
03/06/2018	Austin American-Statesman	Merger/Acquisition	47.5	Gatehouse Media Arkansas Holdings, Inc.	Austin
03/01/2018	Denim Group, Ltd.	Private Placement	8.83	Wipro Limited (BSE:507685)	San Antonio
03/01/2018	Strangeworks, Inc.	Private Placement	4.0	Lightspeed Venture Partners	Austin
02/26/2018	CytoBioScience, Inc.	Private Placement	1.53	BOCO Investments, LLC	San Antonio
02/23/2018	Dronesense, Inc.	Private Placement	4.91	-	Austin
02/22/2018	Phlur, Inc.	Private Placement	6.0	Symrise AG (XTRA:SY1); Next Coast Ventures	Austin
02/09/2018	McGregor Bancshares Inc.	Private Placement	9.5	-	Waco
02/07/2018	Employee Wow Inc.	Private Placement	1.0	-	Austin
02/06/2018	ZenBusiness, Inc.	Private Placement	2.06	Rise of the Rest	Austin
02/05/2018	RigUp Inc.	Private Placement	15.8	Quantum Energy Partners; InLab Ventures, LLC; and others	Austin
01/31/2018	Atlas Sand Management Company, LLC	Private Placement	150.0	-	Austin
01/31/2018	Compl.ai Inc.	Private Placement	1.4	Capital Factory; Moonshots capital	Austin
01/31/2018	Triseum, LLC	Private Placement	2.49	-	Bryan
01/30/2018	Lilis Energy, Inc. (AMEX:LLEX)	Private Placement	150.0	Värde Partners, Inc.	San Antonio



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01/29/2018	Infocyte, Inc.	Private Placement	5.2	LiveOak Venture Partners LP; Toba Capital	San Antonio
01/24/2018	Harte Hanks, Inc. (NYSE:HHS)	Private Placement	9.93	Wipro LLC	San Antonio
01/23/2018	Main Street Hub, Inc.	Merger/Acquisition	175.0	GoDaddy Inc. (NYSE:GDDY)	Austin
01/23/2018	Wellnicity Enterprises LLC	Private Placement	3.6	Capstar Partners, LLC	Austin
01/23/2018	Restream, Inc.	Private Placement	4.5	Silverton Partners; K-Cube Ventures; and others	Austin
01/22/2018	MineralSoft LLC	Private Placement	5.16	Y Combinator Management LLC; and others	Austin
01/18/2018	Petros Pace Finance, LLC	Private Placement	10.0	A-ROD CORP	Austin
01/18/2018	Popily, Inc.	Private Placement	1.9	GGV Capital; Capital Factory; Spitfire Ventures, LLC; and others	Austin
01/16/2018	Health, Wealth and Life Advisors, LLC	Merger/Acquisition	50.52	eHealth, Inc. (NasdaqGS:EHTH)	Austin
01/16/2018	USA Compression Partners, LP (NYSE:USAC)	Merger/Acquisition	250.0	Energy Transfer Partners, L.P. (NYSE:ETP); and others	Austin
01/15/2018	USA Compression Partners, LP (NYSE:USAC)	Private Placement	500.0	EIG Global Energy Partners; FS Investments; and others	Austin
01/11/2018	DisperSol Technologies LLC	Private Placement	27.32	Research Corporation Technologies; Acadia Woods Partners	Austin
01/04/2018	WP Engine, Inc.	Private Placement	250.0	Silver Lake	Austin

